

Opening for Business Development Manager Role at **BOB Capital as Off Roll Employee**

State	Zone	No. of Open Positions
Agra	North	1
Dehradun	North	2
Meerut	North	2
North Delhi	North	2
Noida	North	2
Ludhiana	North	2
Chandigarh	North	3
Gurgaon	North	2
West Delhi	North	3
Fardiabad	North	1
Central Mumbai	West	3
South Mumbai	West	2
Western Mumbai	West	2
Mumbai Metro East	West	1
Navi Mumbai	West	2
Western Mumbai	West	1
Ujjain	West	0
Vadodara	West	2
Surat	West	2
Navsari	West	1
Ahmedabad	West	4
Rajkot	West	2
Bhuj	West	1
Sanghli (Kolhapur)	West	1
Pune	West	2
Nagpur	West	1
Sanghwi	West	1
Nasik	West	1
Bhopal	West	1
Gwalior	West	1
Dewas	West	1
Indore	West	0
Raipur	West	1
Karnataka	South & East	10
Patana	South & East	2
Ranchi	South & East	2
Bhubaneshwar	South & East	1
Chennai	South & East	2

**Role Description:**

This is a full-time, on-site role for Business Development Manager (Off Roll) for promoting and opening of Demat & Trading (2-in-1) account. The BDM is responsible for selling products, New Client Acquisition, maintaining Client and Bank relationships, and meeting sales target.

**Qualifications:**

- Minimum Graduations / 12<sup>th</sup> Pass with 6 months experience in Financial Services Sales product with preference in opening of Demat & Trading account and Selling Broking Products.
- Sales & Marketing skills.
- Customer Relationship Management skills.
- Excellent communications skills.

Applications should be submitted on our email '[careers@bobcaps.in](mailto:careers@bobcaps.in)'. Please mention "Application for the post of Business Development Manager (Off Roll)" in the subject. Applications with any other subject will not be accepted.

**Candidates with the requisite experience mentioned above should only apply.**